

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-03 INR-07 L-03 ACDA-05

NSAE-00 PA-01 PRS-01 SP-02 USIA-06 TRSE-00 SAJ-01

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C O N F I D E N T I A L USNATO 3266

JCS FOR J-6

E.O. 11652: GDS

TAGS: MARR, NATO

SUBJECT: SWITCH SIZING REQUIREMENT FOR NATO INITIAL VOICE
SWITCHED NETWORK (IVSN)

REFS: A. GERMAN DELEGATION TO NATO NOTE V 62-12-5, DATED 10 JUN 75,

SUBJECT: IVSN - MINIMUM SWITCH CAPABILITY

B. USNATO 3057

SUMMARY: GERMANY CONTINUES TO PRESS FOR REVISION OF MINIMUM SWITCH
CAPABILITY REQUIREMENT IN IVSN SPECIFICATION. BECAUSE WE FORESEE
MAJOR DELAYS IN PROGRAM IF CHANGE IS ATTEMPTED, WE CONTINUE TO
ARGUE FOR RETENTION OF PRESENT SPECIFICATIONS. END SUMMARY.

1. AT ITS MEETING ON 12 JUN 75 THE PAYMENTS AND PROGRESS
COMMITTEE RECEIVED STILL ANOTHER LONG PAPER (REF A) FROM THE
GERMAN DELEGATION ADDRESSING THE MATTER OF MINIMUM SWITCH
CAPABILITY FOR THE NATO INITIAL VOICE SWITCHED NETWORK (IVSN).
COPIES OF THIS PAPER ARE BEING FORWARDED VIA AIR MAIL TO MR.
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JOSEPH MILLER, OASD/ISA FOR INFORMATION AND DISTRIBUTION
AS REQUIRED.

2. GERMAN DELEGATION IN REF A ESSENTIALLY REITERATES IN MORE

DETAIL PREVIOUS POSITION THAT MINIMUM SWITCH CAPABILITY OF 250 LINES SHOULD BE REVISED, AND THEN OFFERS A COMPROMISE OF 200 LINE MINIMUM CAPACITY IN LIEU OF THEIR ORIGINAL REQUEST FOR NO MINIMUM LEVEL AT ALL.

3. DESPITE ARGUMENTS BROUGHT FORWARD IN REF A, GERMAN REPRESENTATIVE PFEIFFER) HAS MADE IT CLEAR TO COMMITTEE THAT KEY PROBLEM FOR GERMANY IS CONFIGURATION OF SIEMENS' SWITCH, WHICH IS SUCH AS TO PERMIT A SLIGHTLY LOWER PRICE IF THE 250 LIMIT IS REDUCED.

4. WHATEVER THE MERITS OF GERMAN CASE MAY BE, IT IS APPARENT FROM THE THREE LENGTHY DISCUSSIONS WHICH HAVE SO FAR BEEN HELD ON THIS MATTER THAT NO CHANGE IN THE 250 MINIMUM IS LIKELY TO BE POSSIBLE WITHOUT SEVERAL DELEGATIONS INSISTING ON A DETAILED EXAMINATION OF TECHNICAL IMPLICATIONS AT WORKING GROUP 18 LEVEL. THIS WOULD UNDOUBTEDLY BE A LENGTHY PROCESS, AND COULD WELL REQUIRE THAT THE PRESENT BIDDING BE CANCELLED AND THE SPECIFICATIONS REVISED AND REISSUED.

5. FOR YOUR INFORMATION, US BIDDERS ADVISED US DURING BIDDERS CONFERENCE LAST WEEK THAT:

A. IN CASE OF COLLINS, A REMOVAL OF THIS MINIMUM WOULD BE ADVANTAGEOUS, SINCE THEY COULD THEN OFFER A SIMPLER SWITCH FOR THE SMALLER SITES INVOLVED;

B. IN CASE OF NORTH ELECTRIC, A LOWERING OF MINIMUM TO 200 WOULD BE ADVANTAGEOUS, SINCE THEY COULD BID A CHEAPER CONFIGURATION FOR THE SMALLER SITES, ALTHOUGH THEY WOULD SERIOUSLY QUESTION THE REMOVAL OF ANY MINIMUM;

C. IN OPINION OF GTE SYLVANIA, A REVISION, IF MADE AT ALL, SHOULD DEFINITELY BE UPWARD TO 300, AND THEY WOULD SERIOUSLY QUESTION ANY SHIFT DOWNWARD.

6. IN ADDITION, REEXAMINATION OF THIS ASPECT OF SPECIFICATIONS COULD WELL LEAD TO REOPENING OF OTHER SPECIFICATION ELEMENTS AS WELL. DURING DISCUSSION YESTERDAY, CANADIAN REPRESENTATIVE (DUNSEATH) NOTED THAT CANADA HAD RELUCTANTLY AGREED TO COMPROMISE IN GERMANY'S FAVOR ON QUESTION OF COMMON CHANNEL
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SIGNALLING IN ORDER TO AVOID DELAYING FUND AUTHORIZATION FOR THIS PROJECT, AND MIGHT FIND IT NECESSARY TO REOPEN THIS QUESTION IF AUTHORIZATION WAS TO BE SIGNIFICANTLY DELAYED FOR OTHER REASONS.

7. FOR THESE REASONS, WE PLAN TO CONTINUE TO ARGUE AGAINST ATTEMPTING TO CHANGE THIS ASPECT OF SPECIFICATION, EMPHASIZING THAT ONLY ALTERNATIVE SEEMS TO BE THREAT OF LENGTHY DELAY AND POSSIBLE CANCELLATION OF BIDDING. STREATOR

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TAGS: MARR, NATO
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